

AXIS AUTO FINANCE INC.

(the "Company")

**POSITION DESCRIPTION OF THE
CHAIR OF THE BOARD**

The Chair of the Company, in addition to the responsibilities and specific duties set out in the Mandate of the Board (the "**Board Mandate**"), has the responsibilities and specific duties described below.

1. Appointment

The Board shall appoint the Chair annually at the first meeting of the Board, or by written resolution signed by all of the Directors, after a meeting of the shareholders at which Directors are elected. If the Board does not so appoint a Chairman, the Director who is then serving as Chair shall continue as Chair until his or her successor is appointed.

2. Qualifications of the Chair of the Board

In order to act as Chair of the Board of the Corporation, the person must be qualified to serve as a director under the *Canada Business Corporations Act*.

3. Duties and Responsibilities of the Chair of the Board

- (a) The Chair shall convene meetings of the Board when required and shall at least annually, propose a schedule of meetings for the succeeding 12 months.
- (b) The Chair shall, when present, preside at all meetings of the Board and, unless otherwise determined by the directors, at all meetings of shareholders.
- (c) The Chair shall endeavour to provide overall leadership to the Board without limiting the principle of collective responsibility and the ability of the Board to function as a unit.
- (d) The Chair shall be responsible to ensure that Board meetings function satisfactorily and that the tasks of the Board are handled in the most reasonable fashion under the circumstances. In this connection, it is recommended that the Chair attempt to ensure that the individual director's particular knowledge and competence are used as best is possible in the Board work for the benefit of the Corporation. The Chair shall endeavour to encourage full participation and discussion by individual directors, stimulate debate, facilitate consensus and ensure that clarity regarding decisions is reached and duly recorded.
- (e) The Chair shall endeavour to ensure that the Board's discussions take place when all of the directors are present and that all essential decisions are made when all of the directors are present.
- (f) The Chair shall endeavour to establish a line of communication with senior management of the Corporation to ensure that Board meetings can be scheduled to deal with important business that arises outside of the regular quarterly meetings.
- (g) The Chair shall endeavour to fulfill his or her Board leadership responsibilities in a manner that will ensure that the Board is able to function independently of management. The Chair shall consider, and allow for, when appropriate, a meeting of all independent directors, so that Board meetings can take place without management being present. The Chair shall endeavour to ensure reasonable procedures are in place to allow for directors to engage outside advisors at the expense of the Corporation in appropriate circumstances, subject to his prior approval, or if he is a member of management, subject to the prior approval of the Lead Director.

- (h) The Chair shall act as a liaison representing shareholders and the Board to management and representing management to the Board and shareholders.
- (i) The Chair shall, as requested by the CEO, represent the Corporation to the public, suppliers, customers and staff and assist in developing and maintaining relationships with major shareholder groups, financial press, investment banking community, industry associations, governments, regulators and government agencies.
- (j) With respect to meetings of directors or shareholders, it is the duty of the Chair to enforce the by-laws and rules of procedure. These duties include:
 - (i) ensuring that the meeting is duly constituted;
 - (ii) ensure the meeting provides for reasonable accommodation;
 - (iii) confirming the admissibility of all persons at the meeting;
 - (iv) preserving order and the control of the meeting;
 - (v) in respect of shareholders' meetings, appointing scrutineers if requested and instructing them in their duties;
 - (vi) rule on the validity of proxies;
 - (vii) to ascertain the sense of the meeting by a vote on all questions properly brought before the meeting;
- (k) The Chair shall also liaise with the Secretary of the Corporation to ensure that a proper notice and agenda has been disseminated, and that appropriate accommodations have been made for all Board and shareholder meetings.

4. Review of Position Description

The Chair of the Board, in consultation with the Board as a whole or in consultation with any appropriate committee of the Board, shall meet at least annually or more frequently, if required, with the Board or with any appropriate committee of the Board to review and consider refinement of the position description for the Chairman.

Approved by the Board of Directors: July 29th, 2022.